**Buying a Vehicle**

Whether you are looking at upgrading to a family-friendly set of wheels or investing in something sportier, choosing a new vehicle can be challenging, especially in the current economic climate. So, before you go and splurge on that new vehicle, read through these top tips to help you choose wisely.

1. A new vehicle may not be the best investment to make as it loses up to a quarter of its value as soon as it is driven off the showroom floor. If you would like a new vehicle, look at getting a demo vehicle, as these vehicles are used to demonstrate the make and model's features, and often have low mileage and usage.
2. If you are looking at getting a second-hand vehicle, make sure you use a reputable dealer. If you are buying a vehicle from a private seller, make sure you take the vehicle to an inspection centre before closing the deal.
3. Consider the area you will be driving through regularly – city or urban driving involves a lot of stop-go moments, and sometimes you will stay in one place for a long period of time. Idling and pulling off can use more fuel than coasting along on an open road, and many small vehicles are made for city travelling. Bigger vehicles, such as SUVs, maybe more comfortable for the family, but are also more fuel efficient on longer trips.
4. Refine and research – based on the above, put a short list together of the makes and models of the vehicles you would be interested in, then start the research:
   1. Service costs – find out how much it will cost to service the vehicles on your list, where the parts will come from (i.e. if they will need to be imported or not) and how often will they need to be serviced.
   2. Will there be a warranty and/or maintenance plan? If so, how much is it and will it provide for the needs of your vehicle.
   3. Insurance costs – some vehicles are more of a risk to insure than others, which means you could pay a higher premium for that dream vehicle.
   4. Once you have selected a vehicle, do not just go to the first seller or dealer on the list. Again, do some research on the organisation e.g. via social media and consumer feedback forums to find out what their customer and after sales services is like.
   5. On-road costs – make sure that the seller, specifically if it is a dealer has quoted you on the full amount payable, including the on-road costs such as licensing of the vehicle.
   6. And, finally, make sure your new vehicle is fitted with a tracking device so that you are always in control.

**Contact form**

Surname:

Name:

Contact number:      

E-mail address:      

Preferred time to call:

**Consider the following:**

Adapted from source: https://www.vehicletrack.co.za/blog/top-tips-when-buying-your-next-vehicle